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## **INFORMATION REPORT**

~~PREPARED AND DISSEMINATED BY~~  
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### **Must Oceans**

Ricardos Boen AG - Organisationsberatung

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DATE 8/14/11

5 Aug 57

3 1 NO. OF ENCL.

**SUPPLEMENT TO REPORT**

**DATE OF INFORMATION** (Date or dates, on or between which, events or conditions described in report existed) **1968**

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PLACE AND DATE ACQUIRED (By source)

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SOURCE

1. Organization: Montalto-Hann AG 25X1X6
  2. General Offices: Soest (near Bielefeld)
  3. Code Address: Wirtschaftsumwelt
  4. Plants: Soest (near Bielefeld)  
Berlin-Dahle  
Institut
  5. Sales Offices: Hanover  
Berlin
  6. Capital Structure: Share Capital - was increased from 10 to 14 million DM during 1955.
  7. Assets 1955:  

Pived	10.540 million DM
Working	17.724 million DM
Total	28.264 million DM
  8. Net Gain 1955: 506,000 DM. A 5% dividend was declared for the 1955 period.
  9. Sales: Compared to the previous period, sales increased although not in all fields of activity. Overall turnover increase amounted to 5.8%; domestic sales rose by 1.4%. Specialty products were particularly successful on foreign markets, in spite of growing competition which is especially keen from the Soviet Bloc countries.
  10. Total Employees: 1,686
  11. Board of Supervisors:  
 Dr. Karl Klossen, Chairman  
 Max H. Schmidt, Alternate  
 Georg Baltzendorff  
 Hugo Pöhl  
 Dr. Hans von Ondries  
 Dr. Gottschalk, Mdl.  
 Dr. Hugo von Schirmer, Dr. Grossmann

DISTRIBUTION STATE ARMY NAVY AIR CONFIDENTIAL

12. Labor Representation

Bernhard Feuerriegel  
 Bruno Klomstein  
 Otto Boesch

13. Executive Committee

Dr. Hans Nagler  
 Dr. Siegfried Rennert  
 Dr. Oskar Witt

14. Director

Carl Wallstein

15. Types of Products

Inorganic and Organic Chemicals and Their Derivatives  
 Properties of Higher Fatty  
 Pharmaceutical Specialties  
 Plant Protective and Pest Control Agents  
 Colloidal-Graphite Preparations  
 Luminous Compounds  
 Desorbing Agent "Balcin"  
 Essential Oils  
 Aromatics

16. Subsidiary and Affiliated Companies

(a) Obernkirchener Voelkerwerk  
 (Mining Operation) - 100%  
 Fluoroper Klinke; and Flotation Plant

(b) Chinoel Fabrik A  
 Hamburg  
 Participation: 100%  
 Capital: 150 thousand DM  
 Manufacture and sale of chemicals and pharmaceuticals.  
 (Chinoel)

17. Development - 1955

Business activities fulfilled only part of the communistic forecasts made at the beginning of the period. On the domestic market, sales continued to increase although not in all fields of activity and to a lesser extent than in previous years. The sales of specialty products such as plant protection agents, colloidal-graphite preparations, and luminous compounds, were very successful, particularly abroad. keen competition was encountered especially from manufacturing units recently established in the Soviet Bloc countries.

During the period under review the price structure in Germany remained generally stable although certain increases could have been justified on the basis of higher cost factors. The variety of German coal available for inland consumption was overused through purchases of high-price US coal. In addition to the mounting freight rates, considerable price increases were experienced in building and labor fields of investment. But most of all, wage demands and the critical labor situation brought about adverse effects upon Riedel's overall returns.

Riedel-De Haen made notable advances in reconstructing its facilities and overcoming war damage and post-war conditions. Despite all progress made, a shortage of funds within the organization was unmistakable. Expansion and nationalization plans, as well as research and other activities, were limited in scope by the paucity of financing day-to-day operation. During 1955 a

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